

## Benefits Specialist Job Description

### Summary

The Hess Agency is looking for an energetic, customer-focused professional to sell, cross-sell, and service individual health insurance products including Medicare. You must be a licensed health insurance agent to qualify for PENNIE and Medicare certification. It is also beneficial but is not required to be familiar with Erie and/or Applied Epic. The Hess Agency offers an outstanding salary and an industry leading benefits package. Visit [www.hessagency.com](http://www.hessagency.com) to learn more about us.

**Work Arrangement:** Full-Time Hybrid Schedule. The role will require travel to the office.

**Salary Compensation:** \$50K-\$75K

**Supplemental Pay:** Bonus Pay

**License:** L&H license required

### Additional Benefits Highlighted:

- Profit Sharing
- Employee Assistance Program
- Professional Development Assistance

If you are passionate about helping individuals and families obtain the right health insurance coverage and thrive in a customer-centered sales-driven environment, we invite you to apply ASAP!

### About Us

**We are a business with deep Lancaster County roots.**

**As Lancaster County has grown, so have we.** We still provide farm insurance, but we also offer coverage for homes, autos and businesses. We fill the need for life, disability, accident and health insurance, including dental, Medicare Advantage and Supplement plans.

**We haven't gone far but we've come a long way.** We outgrew the small office behind the general store in Mastersonville in 1999 and moved into our present building, a beautifully repurposed barn. Harry and Robert worked with pens and carbon paper. Today, we place coverage electronically directly on the company websites.

**Some things haven't changed.** We're still a family business. We still value long term relationships. We still try to serve our community. We are still committed to the core values of a simpler time.

## **Why Us**

We offer an outstanding salary and industry leading benefits package, including 401k and 401k matching, profit sharing, paid time off, tuition reimbursement, other types of insurance coverages and benefits. We are an equal opportunity employer and will not discriminate against any employee or applicant based on race, ethnicity, religion, color, ancestry, place of birth, sex, sexual orientation, age, nationality, or disability.

## **Education Level:**

High School Diploma/GED

## **Must Haves**

- L&H License
- Customer Service Experience

## **Good To Have**

- Applied Epic
- Erie Insurance
- Previous Health Sales experience

## **Benefits**

- Healthcare
- Dental
- Vision
- 401(k) and Matching 401(k)
- Paid Vacation
- Paid Holidays
- Health Savings Accounts (HSAs)
- Life Insurance
- Long-term Disability
- Short-term Disability
- Athletic Club Membership
- Paid Jury Duty Leave
- Bonuses