



The Old BARN POST

Quarterly Newsletter of The Hess Agency

Winter 2026

The Dog Days of Winter • • • • •

How many insurance agents does it take to care for a lost dog who doesn't seem to want your help? The answer is, "More than you might think."

On one of those single-digit mornings following the January snowstorm our team members arrived at the office to find a lost dog on our farmhouse porch. The poor thing had hunkered down at the warmest place he could find—an alcove out of the wind and against the doorway where perhaps a little heat came through the entryway cracks. He looked like a young Bernese Mountain dog mix, so with his Alpine heritage at least he had some thick fur for insulation.

He was scared and cold and, judging by his bared teeth and low growl, wasn't interested in making friends, despite our best efforts. So, we lost the use of our main entrance into the farmhouse for a time and had to have everyone enter through the side door. We learned from our security cameras that he had arrived around midnight, so he spent a long, cold night outdoors.

We contacted the authorities, and a Manheim Borough policeman expertly maneuvered him into the back of the police car. (who knew that the local police double as dog-catchers?) One of our folks posted the dog's picture and where it was found on a lost dog website. We later learned that the dog and his owner were reunited, so the story had a happy ending.

I know that many of our team are passionate about their pets, but this incident was a reminder of how meaningful pets are for some, me included. If you share that same passion, you may be interested to know that we can insure your pets. Pet insurance protects your loved domestic animals from catastrophic veterinary costs due to accidents or illness. Prices vary based on the type of pet, their age, and the coverage options selected, starting around \$20 per month.

As I've gotten older, I've become a bit quicker to growl on extremely cold days, but I try to grin and bear it (rather than bare my teeth) and remind myself that Spring is just around the corner. Here's hoping you and your pet can snuggle together someplace warm on the remaining dog days of Winter. That is, unless your pet is a tarantula. Or a fish.

Steven L. Faus, CIC, CLU
President



Because "Oops" happens. 🐶



Pet Insurance: At a Glance

Your furry best friend deserves the best care.

- ✓ Accidents & Emergencies
- ✓ Illnesses & Treatments
- ✓ Dental & Vet Visits

Give your pet the best safety net.

The Hess Agency



717-665-2770
Call for a free quote!

With an ERIExpress Life policy you get:

Simple process with a few health questions

Choice of term or whole life

Affordable rates

Faster approval times

No required medical exams



Erie Insurance®

SMPER049

ERIExpress Life Insurance

What if we told you that you could go through the process of getting life insurance and it would look like:

- No medical exams
- Simple process with a few health questions
- Choice of term or whole life
- Affordable rates
- Faster approval times

Too good to be true, right? With an ERIExpress Life policy you get all the above! Reach out to us today to learn more at 717-665-2770 or hess@hessagency.com!

Erie Family Life Insurance Company is not licensed to operate in all states. Go to erieinsurance.com for company licensure information.

Fresh from the Fields



Welcome Kristin Adams (Business Insurance) and Bryan Achey (Personal Insurance) to the Barn!

Kristin lives in Lititz with her husband Jeff. She serves on the board at Woodridge Swim Club and is a member of the Lititz Women's Club and is a passionate supporter of Help The Fight! a local non profit. When not spending time with family and friends, she loves crafting, crocheting, rug hooking, cooking and baking. She also has a passion for plants and has over 25 different varieties of African Violets. Kristin also loves to travel and recently returned from a trip to Iceland. Kristin has worked in the insurance industry for over 25 years.

Bryan lives in Manheim with his wife Nicole and daughters, Colleen and Roslyn. He worked previously in commercial insurance and is enjoying his new role in personal lines here at The Hess Agency. Outside of work Bryan enjoys spending time with his family and close friends, cheering on the Penn State football team, fishing and playing trivia games.

We are here to serve you Monday through Saturday
Weekdays 8:00 a.m. - 5:00 p.m. Thursdays 8:00 a.m. - 8:00 p.m.
Saturday 8:00 a.m. - noon Other hours by appointment

Receiving multiple copies of The Old Barn Post? Want yours by email instead of on paper? Let us know your preferences. Email williamd@hessagency.com or call 717-665-2770. Thank you.

Think Spring

717-665-2770

Insurance for Personal and Business Needs Since 1932
www.hessagency.com
Manheim, PA 17545
2990 Mount Joy Road



PRSRT STD
U.S. POSTAGE
PAID
Elizabethtown PA
PERMIT No 18